

Questions Raised by Bidder "A"				
Item	RFQ Reference	RFQ Text	Questions on RFQ	Response
1	Page 5 last sentence of Article 4-5	Prequalification score of foreign bidder partner of local bidder shall be multiplied by 0.85 considering its share.	there is a contradiction between the two articles. Please clarify the score of each member of consortium will be calculated based on its share or the number of the members of consortium	To support Iranian bidders, the final score of the foreign member of the consortium, shall be multiplied by 0.85. After this reduction, the total score shall be the average of the scores obtained by all members of the consortium.
	Page 14, article2,	l: number of members of consortium		
2	Page 6, Article 2	Bidder's formal letter for submission of proposal	is there any detailed requirement on the format and content of the letter?	There is no specific format.
3	page 14, article 3	Remark: It is necessary for each member of consortium to provide cooperation agreement based on written form in this instruction separated from qualification documents	Is there any detailed requirement on the format and content of this cooperation agreement	Sample for Consortium Agreement is available in form 6-3 of the RFQ;
4	Page 16, in the table, item1	Tender estimated value should be equivalent or less than 100 times of annual average paid tax of company	Does "annual average paid tax" mean the average paid tax of the bidding company during the last five years	YES
5	Page 16, in the table item 3	Tender estimated value should be equivalent or less than 10% of fixed assets based on official statement or properly insurance certificate.	Is it proper to use the data of fixed assets in the auditor's report of year 2016 of the bidding company?	The data of fixed assets in the Auditors' report for duration of 5 years shall be submitted.

6	Page 16, in the table item 1 to item 4	Financial evaluation	the detailed calculation of financial evaluation from item 1 to item4, shall be based on each member of the consortium not the whole consortium. Right?	For Each member of the consortium, shall be calculated separately;
7	Page 18	ai: coefficient of mentioned contract if it is similar to tender subject =1 if it is related to tender subject =0.75	Please specifically define "similar to" and "related to". For example, if the subject of the project is metro cars but not with 2600mm of car width or 7 cars configuration, is this case a similar one? For another example, if the subject of the project is railway coaches and locomotives, is this case a related one?	"Related" means contracts for supply of cargo, passenger, high speed trains, ... and "similar" refers to contracts for supply of Metro Cars(MRT or LRT).
		bi: coefficient of status of mentioned contract if it is finished=1	Please specifically define "finished" for example if all goods under a project have already running on line operation, is it finished?	"Finish" means end of construction and temporary delivery to the employer.
8	Page 20	similar, not similar, finished, positive documents	Please specifically define "similar", "not similar", "finished", "positive documents"	Refer to the response to question No.7 ; "non-similar" means "related" and for "finish" refer to response to question No.7."Positive documents" means "supporting documents"

9	The table in Page 16	Evaluation score	Who shall fill in this Evaluation score?	These are evaluation tables. Obviously, these tables shall be completed by the tender holder based on received information. These tables are for bidders information .
	The table in Page 21	evaluation points	Who shall fill in this Evaluation point?	
10	Page 22	Standard list	Please provide this standard list	In RFQ step, the bidders shall present their standards of design, production and commissioning which will be used for evaluation based on table No.5 page 22;
	Page 12	related approved standard by Tender Holder	Please provide the standards	
11	Page 8	All documents presented by Bidders (local or foreign)in submitted envelopes shall contain one original version (CD and hard copy)and two hard copies	one original version (soft) is CD?	Please refer to item 8 page 8
12	Page 13-14, article 1&2	Minimum acceptable score and overall score calculation(Weighted Average)	Minimum score of foreign bidder in a consortium shall equal to 60 before multiply 0.85 or after multiply 0.85?	The score of the foreign member shall be more than 60 after reduction by 0.85 coefficient. The score shall be calculated based on item 2 page 14 of RFQ.
13	Page 18, in the table	Maximum up to tender value and 4 cases. Considering effective parameters	What is maximum up to tender value?	The basis of calculation shall be the estimated tender value; maximum 4 contracts can be presented.
14	Page 21 Article4	Previous Customers Evaluation and Reputability	Is this article the same as form 5-3? If not, please define the difference between them.	Form 5-3 shall be filled by previous customers. these forms shall be used for evaluation based on item 4 page 21;

15	Page 22 article5	These standards include Quality Standards, manufacturing, installation and operation standards.	Please specifically define Design, Quality standards, manufacturing, installation standards	Required standards shall be presented in RFP step. in RFQ step, the bidders shall present their standards which shall be used for evaluation based on table of item 5 page 22; Iranian National standards and valid international standards are required.
	Page 22 in the table	For each valid international and national standard	What is valid international and national standard?	
16	Page 24 item2	Product Guarantee method	About those items, if we can provide you the related handbooks and documents	Guarantee, shipment, after sales services, FAT and SAT shall be presented for the subject of this tender. The bidders shall present their specific plan for this tender.
	Page 24 item3&4	After Sale Services in Iran (Warranty) Shipment Method	If we can provide you the related articles and contents in our previous project.	
	Page 24 item5	FAT and SAT	If we can provide you related documents in our previous project	
17	Page 26 item2	Attendance in related international scientific committee for each certificate (3 points)	1. This item is refer to company or staff? 2. is this item the same as form5-2? If not, please define the difference between them.	This requirement shall be for the company and the key personnel. Forms 5-4, 5-5 and 5-6 shall be filled and submitted for evaluation.
	Page 26 item3	Value engineering certificate	Please specifically define value engineering certificate	This certificate can be approved certificate from previous customers showing the bidder have performed value engineering in the project or the certificate of value engineering training for key personnel.

	Page 26 item6	Participation in international tenders and projects. For each presented document of participation in international tenders 5 points	is this item the same as form 5-6? If not, please define the difference between them.	the form 5-6 shall be filled and submitted by the bidders. The form will be evaluated based on the row 6 of table in section 9 page 26. in this table, the column evaluation score shall also be self-declared by the bidder.
<b>18</b>	Page 26 Article 10	Staff capabilities	is this item the same as form 5-4? If not, please define the difference between them.	table in page 27, present the evaluation criteria. the bidder shall fill and submit the form 5-4 for evaluation. For table in page27, the column evaluation score shall also be self-declared by the bidder.
<b>19</b>	Page 18 Article 2	Experience and knowledge in field of Tender subject	is this item the same as form 5-1? If not, please define the difference between them.	The table in page 18, present the evaluation criteria. the bidder shall fill and submit the form 5-1 for evaluation
<b>20</b>		All letters related to the client	Because X is OUR subcontractor in Iran, is there any problem to provide the same performance? And is it necessary to provide the performance coefficients separately from the clients?	Only for the letters issued for the consortium of X and YOU, the letters will be accepted.

<b>Questions Raised by Bidder "B"</b>			
<b>item</b>	<b>Subject</b>	<b>Question</b>	<b>Response</b>
21	Financial Evaluation	we plan to submit our official yearly accounts and reports. Do they need to be legalized too? They are already official and signed by Chartered accountants.	Regarding the financial documents, based on article C of section4, for financial evaluation of the bidders, the documents shall be approved by the I.R.of Iran consulate in the country of the bidder.
22	Previous Customers Evaluation and Reputability	We are able to supply Certificates of satisfaction and completion of OUR COMPANY contractual commitments. They cover all the sections of your assessment grid. We will not be able to supply a specific note for each parameter. Product/quality performance in operation/support services/timely fulfillment of obligations. Please confirm that certificates of satisfactions from international reputable clients will be enough for your assessment.	Noticing the table 4 of page 21 the evaluation method , the bidders shall present the form 5-3(page 32 of the RFQ) filled in by their previous customers. Obviously, these forms shall be in accordance to contracts reported by the bidder for the evaluation criterion No.2 page18.
23	Production standards	What do you mean by Commissioning standards	The meaning by Commissioning standards are test procedures necessary to be done after delivery of metro cars in site, train integration,... for safe train movement.

24	Project Management Capabilities	OUR COMPANY is a project company and is member of international bodies like, UITP, UIC,...The requested "International project management certificate of key staff" is not so clear. Would it be enough to mention the list of projects (all categories)that our Company has handled in the last 5 years?	Membership in international organizations like UIC and UITP shall be evaluated separately in row 2 table 9. The bidder shall fill in then submit form 5-5 of the RFQ. For key staff, based on row 1 of table 9 of evaluation, international project management certificate (like certificates from PMI or Prince institutes) for 2 persons is necessary for score completing (form No. 5-4 page 33 of RFQ shall be completed).
25	Staff Capabilities	OUR COMPANY is a X0000 employee company active worldwide on all kinds of design, R&D, construction and project activities. We will do our best to indicate the spread of our technical staff	Evaluation of capabilities shall be evaluated based on presented documents and evaluation criteria presented in table 10 and 11.

#### Questions Raised by Bidder "C"

Item	Question	Response
26	With reference to the Request for Qualification, for the supply of 630 units of Metro Cars for Tehran Metro Lines, we kindly ask for clarification concerning section 5-production standards page 22 of 41; The text refers to a section "Identification of Prequalification Documents" which can not be found in the Request for Qualification document. Please provide this section. Please clarify what kind of documents are requested	"Identification of Pre-Qualification Documents" is in fact, the section 2 of the RFQ, Identification report. in this section, some general regulations are listed. Detailed list of standards will be presented in RFP step by the Tender Holder. In Prequalification step, the bidders shall present their standards for quality control and quality assurance, production and commissioning. These standards shall be used for evaluation of bidders based on the evaluation table in section5;

	<p>for each of the 3 items in the table. Section7, Quality Control and Quality Assurance Plans also ask for quality certificates. Shall we submit the same Quality certificates in section 5 and section 7?</p>	<p>Quality standards are the quality control and assurance standards used for quality control plans of the bidders.</p> <p>Production standards are in fact, Iranian National standards and International standards which will be used in the design and production of different components of metro cars.</p> <p>The meaning by Commissioning standards are test procedures necessary to be done after delivery of metro cars in site, train integration,... for safe train movement .</p> <p>Regarding the quality control and assurance certificates, the documents related to row 1 of the tables in section 5 and 7, are the same; of course, these documents shall be presented for section 5 and section7; Quality control and quality assurance plans will be used for evaluation, based on table section7.</p>
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